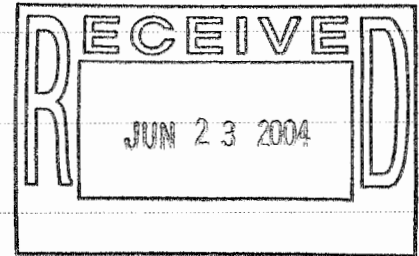


May 25, 2004

**Mr P Twomey**  
**President & CEO,**  
**ICANN Corporation**  
4676 Admiralty Way, Suite 330  
Marina del Rey, CA 90292-6601  
USA

**Hongqi Liu**  
**Vice Director-General**  
**China Netcom Group Labs**  
68 Fu Xing Road  
Beijing, PR. China



RE: .net TLD Operator Bid

Dear Mr Twomey,

I understand that ICANN will be issuing a Request for Proposal for the operation of the .net TLD, currently operated by VeriSign. As an Internet Service Provider, successful operation of .net is critical to my business. My company uses a .net domain name for our customer facing web site and uses .net hosts to provide services to my customer base.

DNS is the weak link in the Internet and an operator of the .net TLD must maintain the highest levels of performance, especially in the DNS resolution system. A geographically diverse network, 100% uptime and low packet loss rates (less than 1%) are critical to my business. If DNS performance levels drop for any reason, service to my customers could be impacted.

VeriSign has operated .net to the highest levels and consistently delivered 100% uptime. They have demonstrated their operational expertise by ensuring performance while faced with a growing rate of DDoS attacks and viruses.

As a service provider heavily dependent on .net, my company will gain no benefit from .net being transitioned to another operator. Indeed the very act of transitioning could risk performance. Please accept this communication as an endorsement of VeriSign's



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performance to date and a request that ongoing performance of .net is not unnecessarily impacted.

Yours truly,

Hongqi Liu

Cc: VeriSign Naming and Directory Services